

Victor Dominello MP
Minister for Innovation and Better Regulation
52 Martin Place
SYDNEY NSW 2000

18 October 2016

Dear Victor,

RE: Real Estate and Property Services Industry Reform Paper

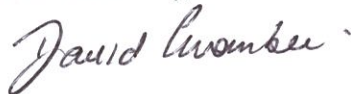
We would like to thank you for allowing Estate Agents Co-operative (EAC) as part of the Real Estate Reference Group to provide feedback on the Real Estate and Property Services Industry Reform Paper.

For some years EAC has been advocating that in the interests of the real estate industry and consumers there needs to be a greater level of professionalism in the industry.

Our industry is facing several threats and challenges at this time including increased compliance. We believe that in the main these challenges can be met by raising the profile and professionalism of the industry by increasing entry level standards, the level of experience required before starting a real estate business and relevant training.

To this end we support the reforms proposed under the Licensing and Qualifications, Continuing Professional Development and Conduct and Accountability sections in the reform paper currently being considered.

Yours Sincerely,



David Crombie
Chief Executive Officer

